## Using the Utrecht brand compass

## Utrecht Brand Team is here to help

The Utrecht Brand Team can help you use the brand compass and – more importantly – to improve your brand alignment and/or boost your reach.

Contact us at: brandream@utrechtmarketing.n utrechtbrand.com The Utrecht brand compass helps us to show clearly and powerfully what Utrecht stands for. It is also a practical tool that can show you how (for example) your project scores on two criteria: alignment with the Utrecht brand, and reach. The biggest impact is achieved when your project scores highly on both reach and brand alignment. If the score lags behind on one of the criteria, then that's an issue that we need to improve first.

## How it works

There are five choices that determine your score, ranging from Not at all to Very much.

Step 1: Score every component in the "brand" section. Plot the average of the total score in the compass. Step 2: Score every component under the "reach" section and plot the average in the compass as well. Some projects aim at a specific target group and have a high reach among that target group. In that case, only use that target group's score. Elaborate right underneath the compass.

Project				
Does your pro	ject align with the	e Utrecht brand?		
Values				
Connecting	Innovative	Personal		
Ambitions				
Healthy	Sustainable	Inclusive		

**Businesses** 

Talents

Visitors

Residents

## **Compass**

Plot your results in the model below to find out where your project stands – and perhaps to discover where there's room for improvement.

	**	Reach
		Brand
		**
Notes		